

HKU Summer Institute Higher Education For Tomorrow

Changes. Challenges. Choices.

Bernadette Tsui
The University of Hong Kong

June 24, 2019



Bernadette Tsui 徐詠璇

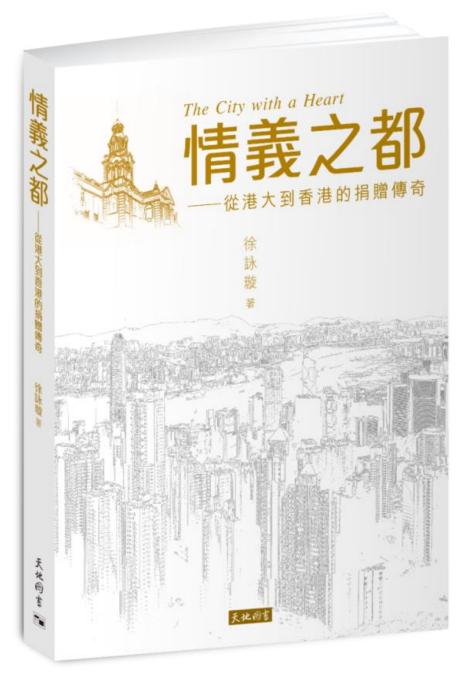
Currently:

The University of Hong Kong
 Director, Development & Alumni Affairs Office (DAAO)
 Executive Director, HKU Foundation
 Teaches Master of NonProfit Management at
 Faculty of Social Sciences

- Adjunct Professor, China Global Philanthropy Institute, PRC
- ➤ Columnist, Hong Kong Economic Journal 信報 <琉璃火>

"The City with a Heart -Stories of Giving from Hong Kong and Hong Kong University"

by Bernadette Tsui pub March 2014 2nd print June 2014





「雪糕伯伯」辭世 毗鄰中學盼永擺雪 糕車紀念 校長: 佢係學校靈魂人物



 $A^+A^ \square$ $P \square = -$



圖3之2 - 雪糕伯伯黃廣在石硤尾學校區擺賣逾60年,見證莘莘學子成長、社 (資料圖片)







【明報專訊】推着雪糕車在石硤尾龍珠街擺賣逾60年、見證區內莘莘學子成長的「雪糕伯伯」黃廣,前日下午離世,享年102歲。與攤檔毗鄰的瑪利諾神父教會學校(中學部)的核何力生說,伯伯與歷代師生關係密切,早已是學校一分子,校方已向其家人表達深切慰問校長表示,希望將雪糕車放入學校永久擺放,但現時要先了解擁有權誰屬。



Chor-yung Cheung added 7 new photos.

27 mins • 3

大坑西龍珠街雪糕伯伯昨天出殯,據說享年102歲。

雪糕伯伯的故事,是死而後已的故事。

過去20多年,我在城大工作生活,能夠和雪糕伯伯成為鄰里,與有榮焉。

雪糕伯伯對瑪莉諾神父學校的楷模作用,勝過不少教育同工。

今早我和太太特地去向逝者致敬。



Robert Smith: Tycoon who just paid off 400 black students' debt



Four hundred college seniors in the US state of Georgia just received a dream graduation present from billionaire investor Robert Frederick Smith: he paid off their student loans. Who is this American philanthropist?

During his speech on Sunday morning to the historically black Morehouse College in Atlanta, Mr Smith stunned the class of 2019 with his pledge to wipe out their debt, thought to be worth up to \$40m (£31m).

It was a rare foray into the limelight for a low profile tycoon who was virtually unknown on the national stage until a few years ago.

Mr Smith, 56, is the founder of the private equity firm Vista Equity Partners and one of the nation's most prominent African-American philanthropists.

https://www.bbc.com/news/world-us-canada-48339599

Technology

Hong Kong's Richest Man Will Pay \$14 Million for Mainland Tuition Fees

By <u>Dave McCombs</u> June 19, 2019, 10:52 AM GMT+8

- Tycoon's annual grant goes to university in his home province
- Foundation has invested more than \$3.2 billion since 1980







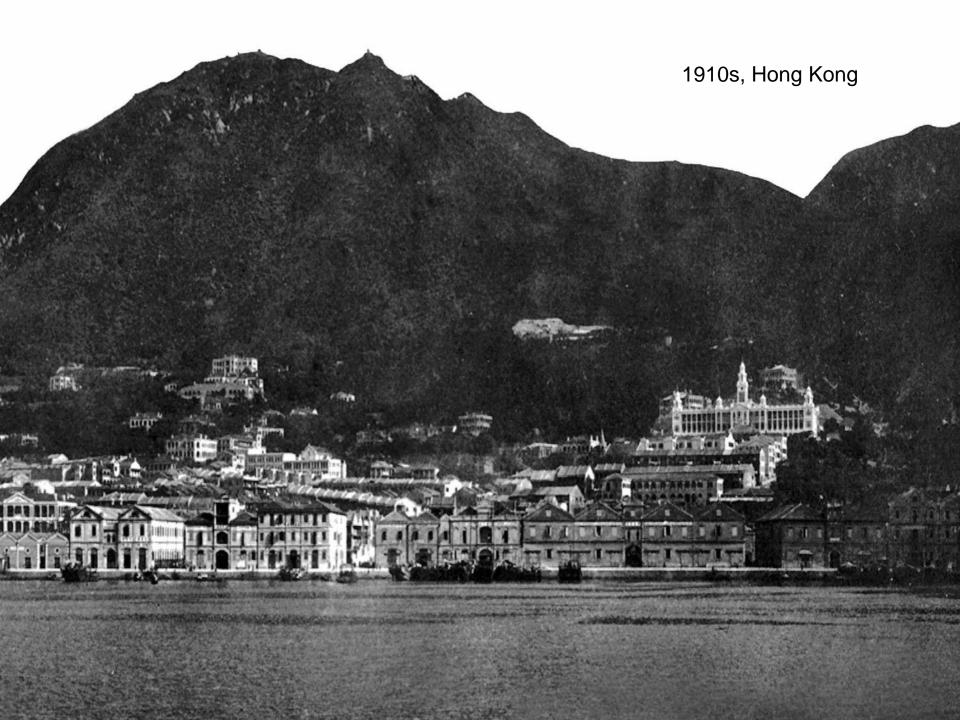
Li Ka-shing Photographer: Anthony Kwan/Bloomberg



https://www.bloomberg.com/news/articles/2019-06-19/li-ka-shing-stumps-up-14-million-for-chinese-undergrad-tuition

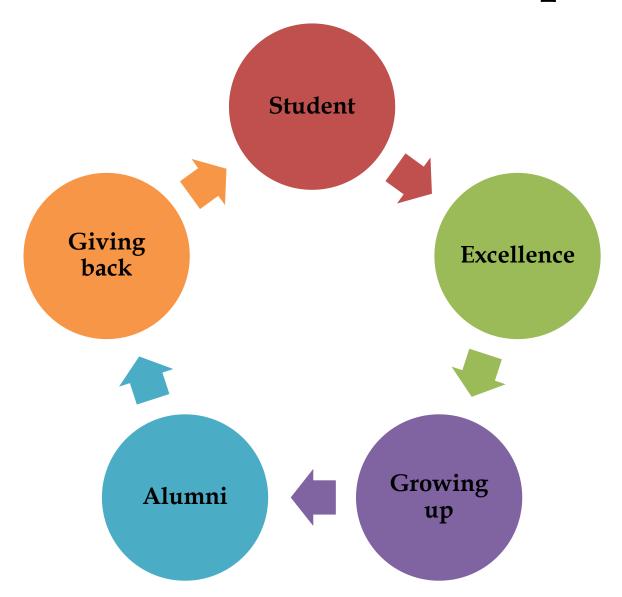
We advance education to transform lives and change the world.

Changes.
Challenges.
Choices.





Education: The Scholarship Cycle



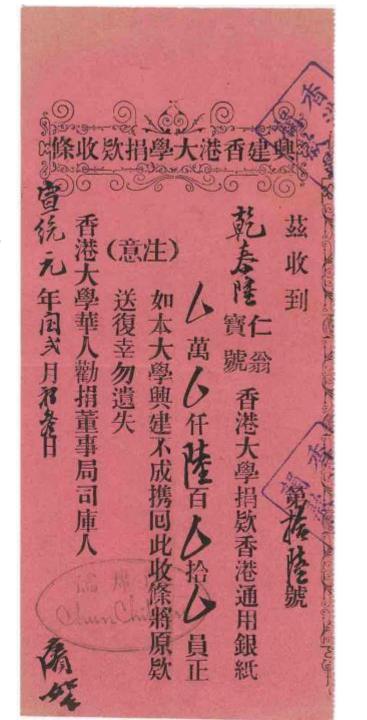
Raising Fame
Raising Friends

Raising Funds

HKU has always relied on community support, even *before* the first brick was laid...

As it was uncertain at the time as to whether the University would ever be built, the donation receipt of 1909 included a clause that should the University fail to be established, the donated amount would be returned intact to the donor.

A donation receipt for the sum of \$600, dated 1909



Fundraising

The Fundraising Pyramid

Target: 1 Million

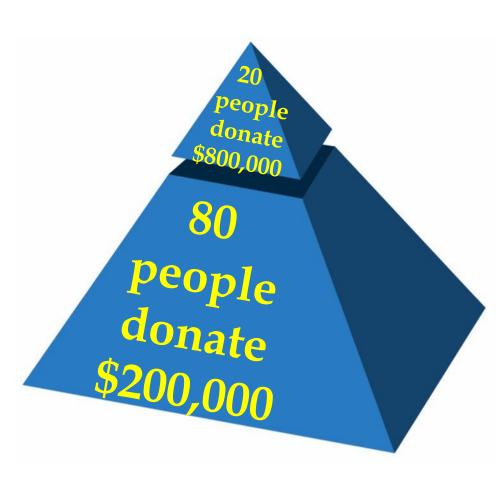
 $100,000 \times 2 = 200,000$

\$40,000 X6 = 240,000

 $$30,000 \times 12 = 360,000$

 $$5,000 \times 30 = 150,000$

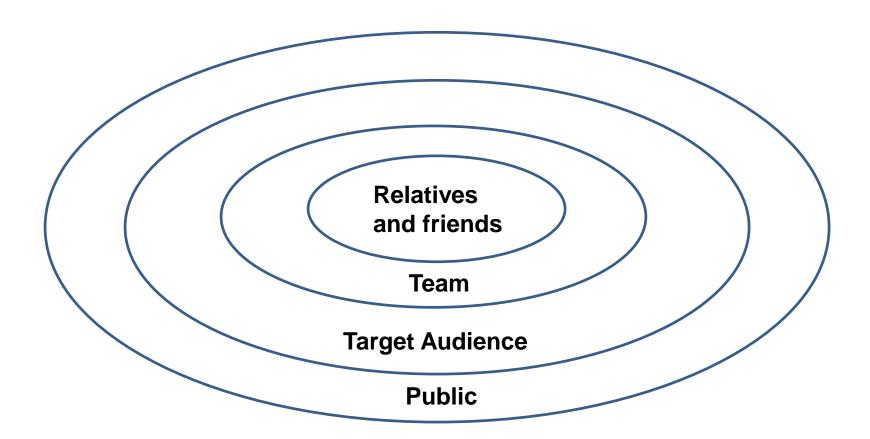
 $1,000 \times 50 = 50,000$



Donation Amount vs Participation Rate

Circle of Influence-- "NETWORK"

• "Six Degrees of Separation"



BRANDING. REPUTATION. PROMOTION

Audit and Assess the organisation or project's

- prestige
- image
- credibility
- trust
- "partnership"
- network and reach
- Friend-raising, then Fund-raising

The Main Building

Loke Yew Hall built 1910

- Exams, high tables, parties, ceremonies,
- Graduations
- Home of the first Faculties of Engineering and Arts
- Film locations and wedding photos...



Main building 1910

© Bernadette Tsui









© Bernadette Tsui









https://www.youtube.com/watch?v=kHD__vfGRsM





Dentistry





The Grand Hall,

Lee Shau Kee Lecture Centre built 2012

- Ceremonies
- Graduations
- Lectures and Conferences
- Concerts
- •















Cherrian ritual... at Cherrypicks

DREAMCATCHERS





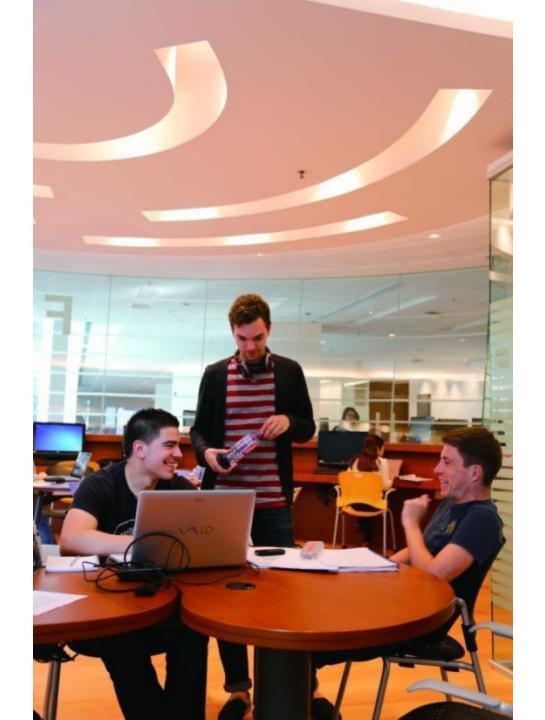


Chi Wah Learning Commons

















曲

作育英才安道基

春風化雨百煉金

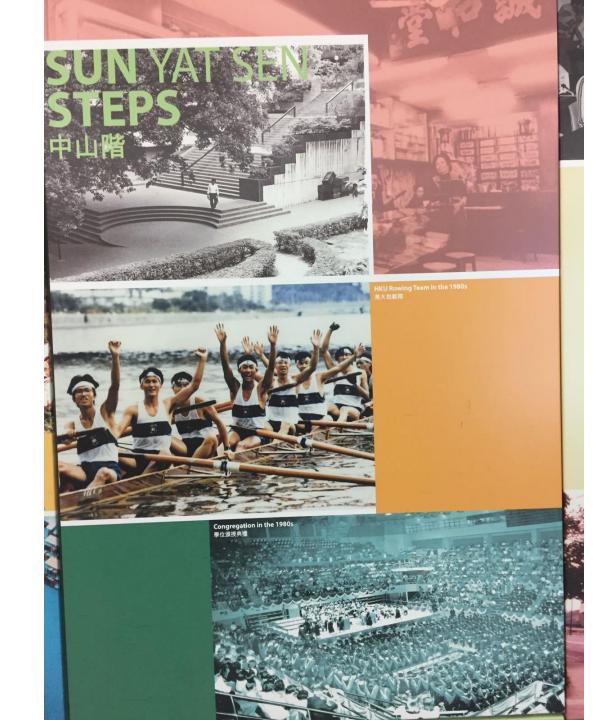
Mass Transit Railway (MTR)

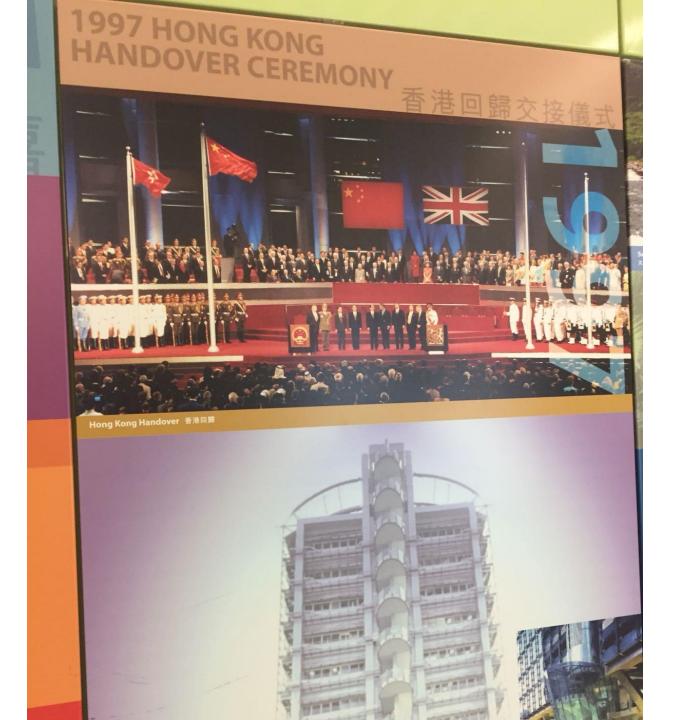






Architecture Studio in the Duncan Sloss Building, 1953 史羅司樓建築學系工作室







Bricks Wall

- HKD 18,000 (USD 2,300) for a 4" X 8" brick
 - Max 20 characters per line and up to 3 lines

- HKD 38,000 (USD 4,870) for a 8" X 8" brick
 - Max 20 characters per line and up to 6 lines





Home Brick Stories Bricks Owners Make Your Own Brick Donation Form FAQ





Every Brick Tells a Story



Ir Tsang Chiu-kwan 曾昭群 (BSc(Eng) 1970) Entering into the University in the late 1960s, when so few were accepted, was like a dream come true for me. 黄洪招 李玉華 二十五週年銀婚之喜 圖書館服務途三十年

Lily Donor 4" x 8" HK\$18,000

最多可刻三行中文繁體字,每行最多九個字、標點或留空白位。

http://www.daao.hku.hk/bricks/

more Stories >

Facts

- Launched in March 2008; the Bricks Wall was completed and opened in November 2013;
- Raised approximately HK\$32 million;
- Raised support from 1,700 donors and friends;
- Engraved inscriptions on 1,270+ bricks

Facts

- 90% donors are alumni, others are HKU supporters, staff and corporations;
- About 10% of alumni donors graduated in 1995 or after;
- Over 60 alumni groups made contributions;
- 319 donors became new members of the HKU Foundation





BRICKSTORY

The Bricks Wall recognises contributions

from 1,700 alumni and friends of the University.

Together with other supporters,

they helped build the Centennial Campus.

A NEW BABY GIRLI CHARMAINE IP **BORN 2008** FRANCIS IP AND CAROL KWOK

> 行雲流水 薩修自在 結婚此生 悟還座原 容芷坪 李國豫

Adams B BODOMO Linguistics Prof, HKU from GHANA, AFRICA

My Dearest Phyllis, This for being my wife, John Man

敬爱的爸爸、媽媽 梁志光先生整輝女士 養育物學 結記於心 激衍验 医壁重胜 永強土木工程七九 永華 社會科學八一

記念母親盧英女士 **殖英已育百年樹** 良材亦報三春暉 兒伍煥自確請

一垣磚土斯結保 百配春風青機樑 七一年理學士

百年基業 春風化雨 沈祖森 醫科八三 王世芬 醫科八五

想念我們的祖父 林桂泉、父親林業生 林滿甜工程學士六四 林漢韓工程學士六五 林漢州工程學士六六 林漢城醫學學士七六

數給我們至愛的 三提 衛衰蘇妹女士 施制地對我們 深切结長的糖型 大學堂宿舍歷层宿生

国洲北望 護躍維損

医成洋溶 集自流浴

母校之爱凝於一種

明德格物 宏響永傳

港大澳洲纽省校友會

JOHN LLEWELLYN

WARDEN, U HALL

NORMAN LEUNG

百年港大 源遠流長

如新数徵 建五含草

Once a Riccian Wishing HKU every success? Always Riccian Rusy & Puniz SHROFF Riccians 1985-70

> THEY TAUGHT ME DRAMA. LIFE & LOVE -REV ERIK KVAN MR JACK LOWCOCK DR VICKLOOL Bernadette Tsul

為中國而立

期恩 悟福 礦修 知足 程期 欲兒

才者導之資也

獲者才之帥也

源不優者,不能懷遠

才不大者。不能博見

洪小蓮

二等一等

TO MR JOHN EYNON AN UNFORGETTABLE MENTOR & FRIEND

促東光耀長存

練型的、潜英英

文學院八五至八八

博施區店 杏瓶四方 机李天下 振幽異邦 港大出品 必屬精英 翻科八五 草鎖安 何發頭 胡食利萬藍珠寶行 董事長 胡楚南太平紳士

庭謝 譚淳菲教授 感謝林裕廉教授 王智光教育硕士

PRISCILLA WONG and MARTIN LIAO

HKU alumni Bellios Public Sch.

感謝我們父親朱世良 養育致協一門四醫 推新競新立新維新誌

A BIG THANK-YOU TO HKU AND UNIVERSITY HALL FROM CHAN CHO CHAK JOHN **BA(HONS) 1964**

> 滚大器科 培育基化 懸查廣世 功德良多 七六漢雄怡雲

> Do all the good you can, by all the means you can, to all the people you can, as long as ever you can. Risa Lau

精陸鄭方任老歐洪鍾 算健冠江志建成永葆 師衛榮隊隊兒康主鴻

In fond memory of Sir Albert Rodrigues Father, doctor and Pro-Chancellor of HKU 1968-1994 Love Tito and Mary

銀錘吳詢獸願盧書聖 鑼葉能錫志量乃院保 華華明原明昌本友羅

The LORD is my shepherd. Thank GOD! So Lal Kuen

見賢思齊 見不賢而内自省 互動 雷塞顿

觀自在菩薩

黃洪招 李玉草 二十五個年銀橋之喜 圖書程服務適三十年

BELOVED HKU

LET THE LEGEND

CONTINUE

ECONOMICS CLASS 1966

母校百年麼輝煌 思物無整音揀結 中外交流結碼果 更添新廣滿陽光 智港大學建校百周年 内地校友聯誼社發貿

多角度量固磁性認知

家國專但求獎性探討

随事學會十五屆老鬼

天行健 君子以自強不息 尹一鳴(社科七九)

堅持民主 探索统一

立足香港 溝通雨岸

國事學會十七屆老鬼

永遠標念在釣魚台為

國損艦的練驗祥導長

並致無難疑避及安然

與安立 學來鄉議選

與陳耀珠協議展明及

卓越在蘇生 两佩蓋醫生 永結問心 全抵法變 (一九五九一二零零九)

Warren Chan, QS SC LLB 1977

> 學·黃唐王陳戴余張 濟"推搡鐵網邊辞國 社*思影球玲正厚珥

疑備於武學臺武年財 天 林超英理科七一

地 林超雄工程七四 人。林玉玲埋料七五



為兒童謀幸福、為社 會育良才,為國家民 族培養有偉大理想的 國民·為地球造就有 且知良能的新一代。 港島二二九旅童軍

感謝 譚添鉅教授 感謝 林裕康教授 王晉光 教育碩士	獻給我們至愛的 三嫂:衛袁蘇妹女士 感謝她對我們 深切悠長的關愛 大學堂宿舍歷屆宿生	TO MR JOHN EYNON AN UNFORGETTABLE MENTOR & FRIEND	THEY TAUGHT ME DRAMA, LIFE & LOVE - • REV ERIK KVAN • MR JACK LOWCOCK • DR VICKI OOI Bernadette Tsui	鄒鍾吳謝嚴簡盧書聖 耀業能錫志肇乃院保 華華明恩明昌本友羅
百年港大 源遠流長 知新致遠 蘊玉含章 博施廣濟 杏國與邦 幡科八五 莫鎮安 何碧頤		A BIG THANK-YOU TO HKU AND UNIVERSITY HALL FROM CHAN CHO CHAK JOHN BA(HONS) 1964		In Memory of DR JOHN R CHOA who loved serving his Alma Mater
	HKU alumni at Belilios Public Sch.		何東光輝長存 陳愛珍、潘美美 文學院八五至八八	
	My Dearest Phyllis, Thx for being my wife. John Man		Once a Riccian Always a Riccian Riccians 1965 - 70	
TO MY FAMILY CHAN MEI FONG,IVY LAM KA YAN,MONIQUE & LAM KA CHUN,DAVID LAM KWOK WING BSocSc 1976	Wishing HKU every success! Rusy & Purviz SHROFF	為中國而立	精陸鄭方任老歐冼鍾 算健冠江志建成永傑 師瑜榮輝輝榮康生鴻	港大出品 必屬精英 胡良利萬益珠寶行 董事長 胡楚南太平紳士
	旅港順德綿遠堂 (一八七六年創立)		In fond memory and appreciation of our Mom and Dad Mr & Mrs LAI Li-ying for their investment in our education	

獻給我們至愛的 三嫂:衛袁蘇妹女士 感謝她對我們 來切悠長的關愛 大學堂宿舍歷屆宿生 A NEW BABY GIRL!
CHARMAINE IP
BORN 2008
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- DR VICKI OOI
 Bernadette Tsui

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TO HKU AND
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TO MY FAMILY CHAN MEI FONG, IVY LAM KA YAN, MONIQUE & LAM KA CHUN, DAVID LAM KWOK WING BSocSc 1976

In fond memory and appreciation of our Mom and Dad Mr & Mrs LAI Li-ying for their investment in our education

In Memory of DR JOHN R CHOA who loved serving his Alma Mater

Si monumentum requiris circumspice

- Latin

"If you would seek my monument, look around you."

Sir Christopher Wren epitaph
 St. Paul's Cathedral in London

Changes.
Challenges.
Choices.

Thank You

bernadette.tsui@hku.hk